



Epic-Cure Inc.®

2022 Annual Report

The 4 Pillars of the Epic-Cure® mission:

- ✓ Eliminate Food Insecurity
- ✓ End Food Waste
- ✓ Cut Greenhouse Gases
- ✓ Cooking Classes for Vets and Title-1 School Children

Core Values - Epic-Cure Inc.®

Fostering a community ethos of dignity, respect, and cooperation

The Epic-Cure Pledge of Dignity, Respect, and Non-Discrimination

NON-DISCRIMINATION: Epic-Cure believes that every human being deserves to be treated with dignity and respect. We pledge to serve every individual, group and community with dignity and respect, and without regard to race, color, ethnicity, citizenship, religion, sex and/or gender, gender identity and/or expression, national origin, ancestry, age, marital status, disability, sexual orientation, unfavorable discharge from the military or status as a protected veteran.

INTEGRITY: We will identify and continuously do what is right and good for our planet and our good people.

RESPECT: We will preserve and enhance the dignity of our volunteers and those we serve - our good people.

APOLITICAL: We have no interest or involvement in, and remain silent on, political affairs and debates and will never recruit someone to join any political, ideological, or sociopolitical cause.

NON-PROSELYTIZING: We have no interest or involvement in, and remain silent on, religious affairs and debates and will never recruit someone to join one's faith or cause.

DIVERSITY: We embrace diversity and professionally deliver the utmost value to our volunteers and those we serve.

Performance Milestones

(Data through December 31, 2022)

13.4	million pounds	Life-to-date food rescued / distributed
456k	pounds	Average food distributed monthly in 2022
79,165	times	Times that Families were served in 2022
68.9	pounds	Food /Goods to each family weekly
\$1.00 in Operating Costs yields:		\$37.78 <i>wholesale value of food</i>
Volunteers:		200+ regular volunteers
Total salaries paid life to date:		\$0

2022 Letter from the Founders

According to Feeding America, food insecurity in 2022 rose to levels 25% greater than those seen at the height of the COVID-19 pandemic. Epic-Cure rose to the occasion.

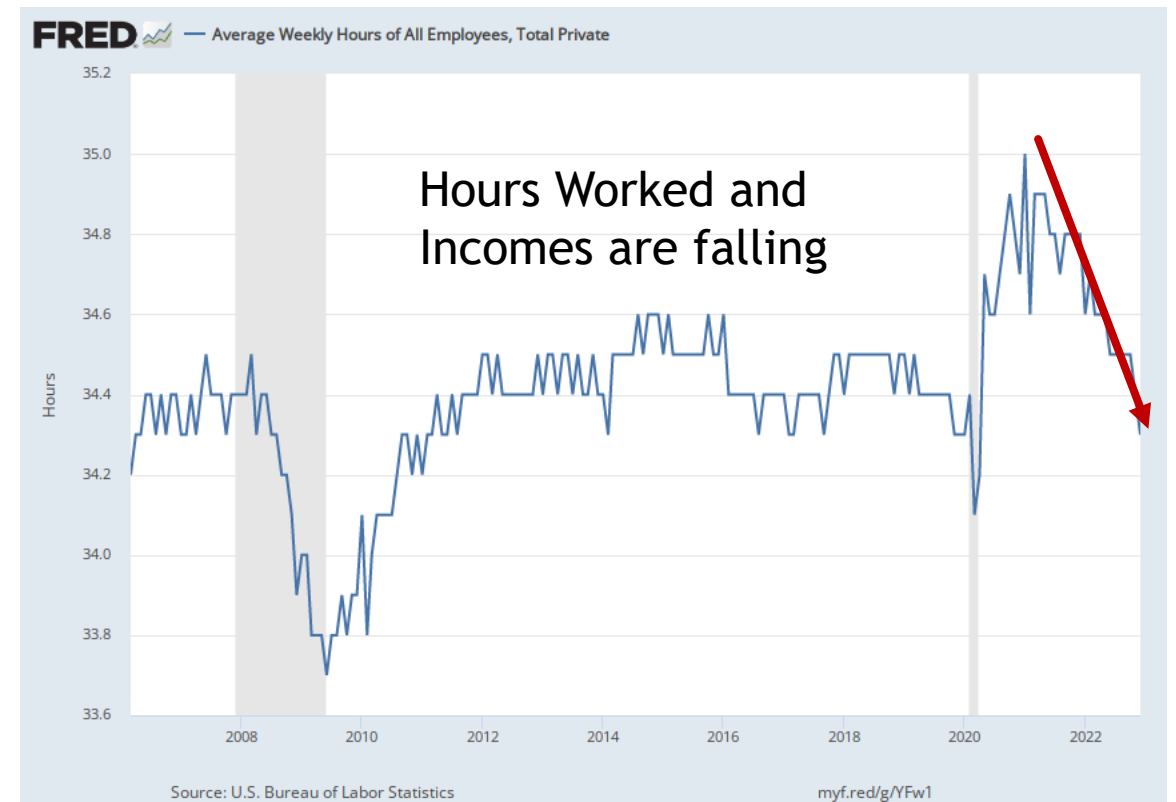
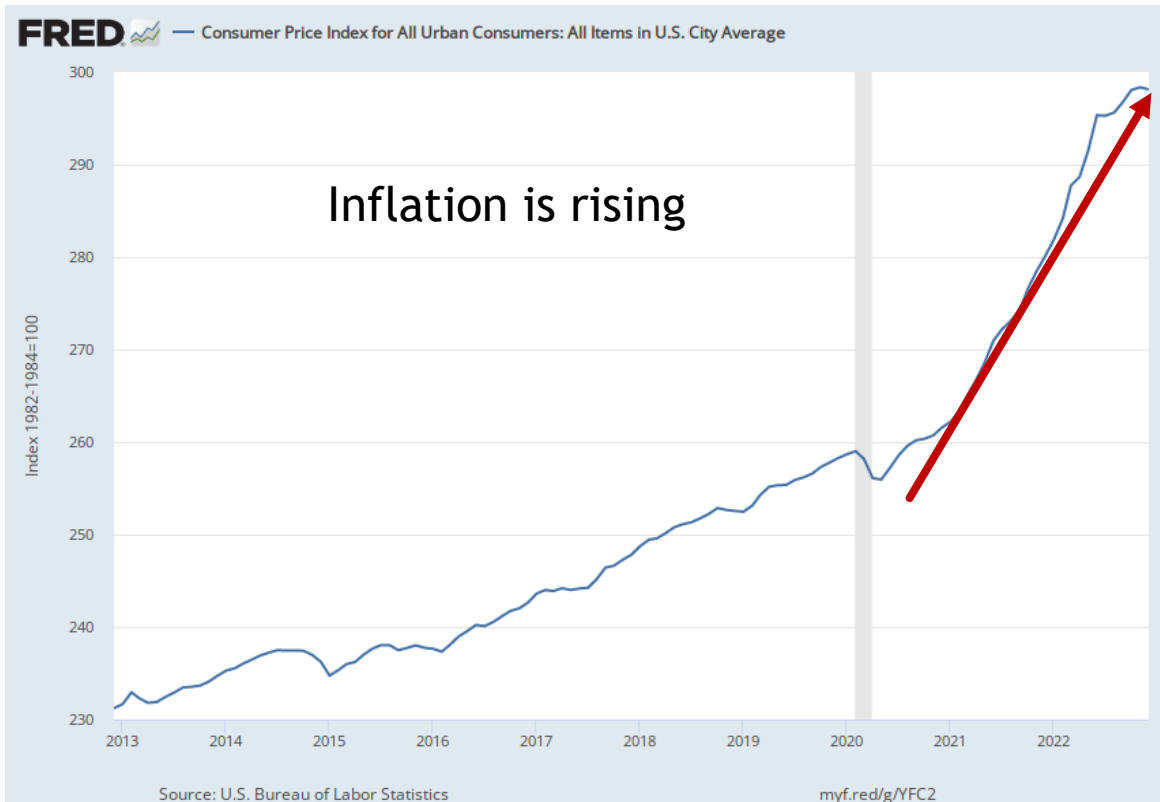
Dear Friends,

We look back on 2022 and are proud of what Epic-Cure's extraordinary volunteers have accomplished in our community! The numbers on the previous page are impressive and invite us to reflect on just how we have accomplished so much. We put it down to ethos and our amazing volunteers.

Epic-Cure is not a bureaucracy. Instead, it is an adaptive, entrepreneurial charity. We value kindness and action and always say "yes." Our volunteers serve seven days a week at 21 different locations to fight food insecurity, protect the environment, raise spirits, and preserve dignity. They continuously celebrate one another and our patrons. Enabled, empathetic, and experienced, Epic-Cure volunteers are making a real dent in the dual problems of food waste and food insecurity.

In 2022, larger economic forces have heightened food insecurity across the U.S. and, of course, here in Northeast Florida. Inflation has taken a toll, and despite low unemployment statistics, hours worked have consistently declined. The charts on the following page show these factors which are behind the unacceptable increase in food insecurity.

2022 Letter from the Founders



Rising Inflation + Declining Incomes = Less Money for Food

2022 Letter from the Founders

Given these challenges, let's take a step back and look at how we did in 2022 compared to the goals we set for ourselves.

1. Our 2022 food rescue and distribution goal is 500,000 pounds of food monthly by year-end, 2022. Our “reach goal” is 1,000,000 pounds of food monthly by year-end, 2022.

We were able to meet our goal of rescuing and distributing 500,000 pounds of food a month and were able to prove that we can manage our reach goal. The infrastructure we built in Palatka still has material excess capacity, and we will now work on growing into it.

2. Open the Palatka warehouse for grocery-style shopping.

The conversion to grocery store style shopping began on March 18th.

3. Acquire a refrigerated box truck to ensure the collection, storage, and transfer of food among the two distribution centers (Palatka and St. Augustine) and the mobile distribution sites that we currently serve.

This goal was achieved. The Church of Jesus Christ of Latter-day Saints donated a 22 foot refrigerated box with full sized lift gate in October.

2022 Letter from the Founders

4. Secure a permanent home for Epic-Cure® in St. Augustine, removing uncertainty of the existence or full operations of Epic-Cure®.

This goal remains for 2023.

5. Purchase the Palatka distribution facility, again to remove existential and operational uncertainty

This goal also remains for 2023.

6. Increase our service to other food pantries, particularly from the Palatka distribution center.

In 2020, we provided 25,583 pounds of food to other agencies. In 2021, that increased to 141,913 pounds.

7. Build up the number of mobile distributions in Putnam County.

We added four distribution locations in Putnam County and one in St. Johns County.

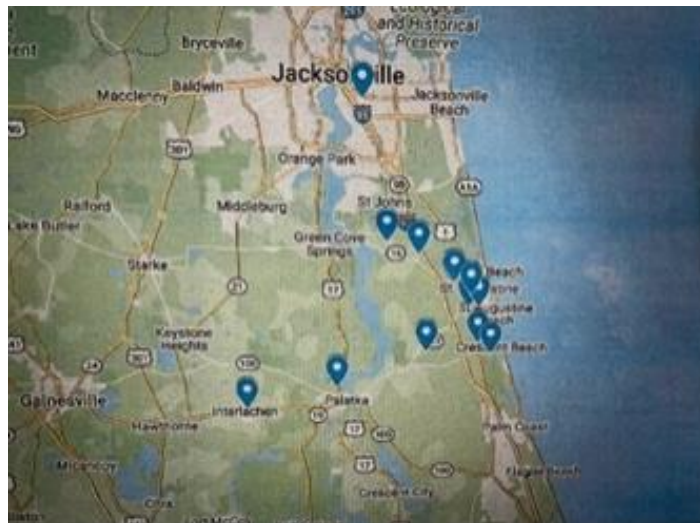
2022 Letter from the Founders

2022 Year in Review

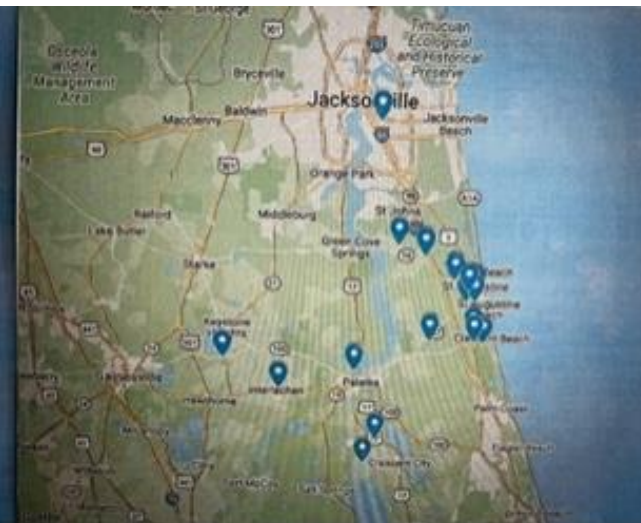
7. Build up the number of mobile distributions in Putnam County (Continued).

This is a critical part of our business plan. We want to make food accessible to people in need and the most effective way to do that is to bring it to them. People that are struggling with food insecurity often have other complicating factors like lack of, or limited, transportation, physical disabilities, health issues, etc.

End of 2021



End of 2022



2022 Letter from the Founders

2022 Year in Review

8. Secure permanent mobile distribution sites in Clay County, Baker County, Bradford County, and Flagler County.

This goal remains for 2023.

9. We at Epic-Cure® also intend to materially increase the scope and reach of our cooking classes, both for middle school aged students at Title-1 schools and for veterans. We currently plan to add 3 new classes in the first quarter of 2022. Adding these classes will bring the total to 5 running at the same time. The classes will comprise approximately 25 school children. We hope to add more classes as we digest the lessons and logistics of simultaneous Sustain U.® programs.

This goal was a little more difficult than anticipated due to challenges with management turnover at the sites and with volunteer instructor recruitment. On November 11th, we wrapped up the cooking classes for the year teaching a total of 91 classes. In January, we resumed three weekly classes for middle school students (13 total students) and we added one veterans' class (five students).

While we made progress, this goal was not met. We want a more effective solution, so you will read about our 2023 goals for this program below.

2022 Letter from the Founders

2022 Year in Review

10. Finally, and of no less importance than the other goals we have set, we aim to have our industrial generator installed at the Palatka facility. The importance of this objective cannot be understated. The ability for Epic-Cure® to operate in a natural disaster emergency is paramount to the well-being of the communities we serve.

We have two generators on site. As is too common these days, we have been waiting on parts to complete the installation.

Other achievements outside of our original goals:

It was a difficult financial decision to increase our expenses, but you can see the impact of trading in our leased 16 foot refrigerated truck for a 26 foot truck in August.

Source	Avg. Pounds per Pickup In July	Avg. Pounds per Pickup In December	% Increase
Southeastern Food Bank Average	6,248	10,488	67.86%
Farm Share Average	6,910	9,351	35.33%

2022 Letter from the Founders

2022 Year in Review

As of September, the freezers in Palatka are operational, increasing our cold storage capacity by 22,500 cubic feet. That translates to 72 pallets (144 if stacked two high, which we can do). With that, we gained the ability to store meat in Palatka. September was the first month that the value of food distributed in Putnam County exceeded that distributed in St. Johns County.

We have always planned to use both refrigerated and dry storage space in the Palatka warehouse to assist other charities, and we are pleased that we are accomplishing that part of the plan. In November, we were able to store over 300 turkeys for Malinda Peebles at the Sea Community. We brought those with a load of sweet potatoes to their distribution on November 18th. We stored another 200 turkeys for Sea Community for their Christmas distribution.

During the months of November and December we dedicated 1,500 square feet of dry storage space to the Palatka Christian Service Center so they could store toys for their Christmas Toy Giveaway.

With help from volunteers and friends with kitchens and smokers at The Elks Lodge, Jeff Gatlin and Jimmy Jam Community Outreach, and The Floridian Restaurant, we transformed into a temporary soup kitchen after Hurricane Ian. During the Friday and Saturday immediately after the storm, we served 620 hot meals to those impacted locally by Hurricane Ian.

We also learned how to manage when we get catered food. In November, we were contacted by the Amazon fulfillment center in Jacksonville because they over-ordered catering from Cracker Barrel for their holiday parties and were determined not to let it go to waste. We provided the first donated meals to three soup kitchens in Putnam County for their Thanksgiving meals. Organized by one of our team leaders, Trinisha Austin, the second meals donation went to Johnson Temple Cogie to feed 380 people in Crescent City.

2022 Letter from the Founders

2022 Year in Review

We launched our Fresh Food Connect program. Fresh Food Connect is a smart phone application (app) that enables home and community gardeners to donate a portion of their freshly grown produce to support local hunger relief efforts. We are still working to connect with home gardeners, but the program took a slightly different turn that we are thrilled about: Arthur Culbert, Ph.D., author of “A Gift Garden,” started a garden club at the Veritas School in Lincolnville. The children learn about service through growing food for those in need and have donated fresh produce from their garden to Epic-Cure for distribution to the food insecure locally.

Other Operations:

Diesel fuel costs have risen dramatically, and we are driving more than ever to rescue more food. Our fuel cost has risen by nearly three times since January 2022, and the food that we have rescued rose by almost 160,000 pounds. Consequently, we have provided other food banks with more than eleven tons of food in 2022.

Pick-up (P) or Delivery (D)	July	August	September	October	November	December
D	196,264	237,831	284,891	174,221	153,291	935,429
P	200,748	209,649	139,485	335,157	315,166	232,532
Grand Total	397,012	447,480	424,376	509,378	468,457	1,167,961

2022 Letter from the Founders

2022 Year in Review - Let's look at some graphs



2022 Letter from the Founders

2022 Year in Review - Let's look at some graphs

Our food rescue and distribution goal was 500,000 pounds of food monthly by year-end, 2022. Our “reach goal” was 1,000,000 pounds of food monthly by year-end, 2022.

We reached our steady intake goal of 500,000 pounds per month by gaining new sources of food, including Costco, Amazon, Lineage Cold Storage, PepsiCo, and Blue Sky Farms. We also started working much more closely with Farm Share to pick up their rescued food which had significant impact as you can see below.

Farm Share:

March	22,975
April	57,674
May	34,249
June	74,625
July	91,335
August	137,695
September	143,310
October	195,448
November	78,957
December	96,559
Grand Total	932,827

What happened with Pounds In in December? FEMA happened.

As they transitioned from response to recovery after Hurricane Ian in SW Florida, FEMA needed to donate all their response inventory to make room for recovery supplies. In December, they sent us 600,000 pounds of supplies (mostly cleaning supplies) that we were able to distribute all over NE Florida.

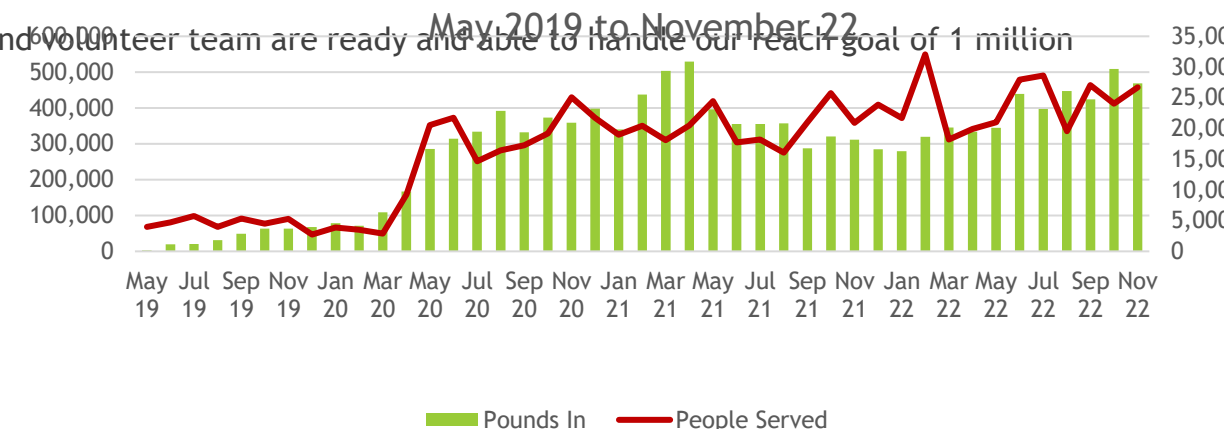
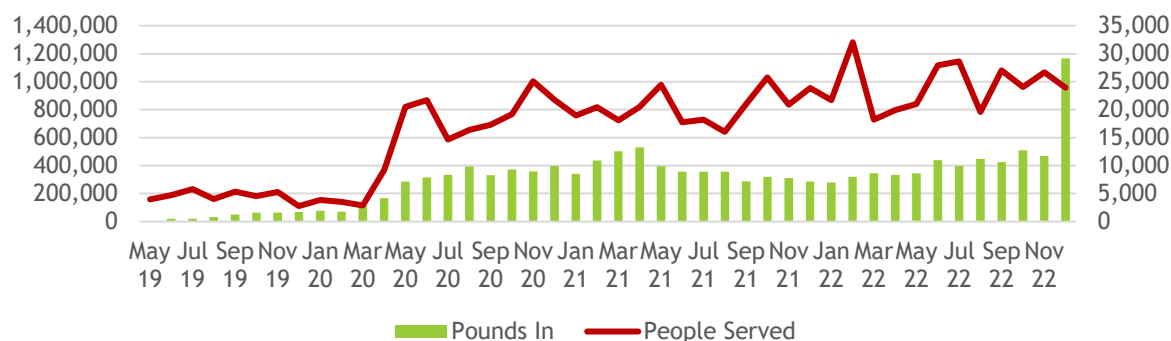
Regarding the number of times that we served people in November and December, those statistics always drop due to the holidays.

2022 Letter from the Founders

2022 Year in Review - Let's look at some graphs

Our ability to pivot into managing that much volume shows that our infrastructure and volunteer team are ready and able to handle our reach goal of 1 million pounds a month. The actual pounds processed in December was 1,167,961.

May 2019 to December 2022



There is much to note when you look at these graphs. In May and June of 2020 as restaurants closed, we took in massive amounts of food from suppliers like Sysco. In July and August of 2020 and from February through June of 2021, government food assistance was profuse. The need for food was up and down based on increasing or decreasing food stamps, stimulus checks, and advanced earned income and child tax credits. In September of 2021, we began to experience significant food supply chain shortages. In 2022, we increased our efforts significantly to form new partnerships with food sources, and that caused steady increases in our pounds-in.

2022 Letter from the Founders

2022 - Year in Review

Composting:

On January 7th, we put a compost bin in service at Lemon Street in Palatka, a charming antique store with a café and market. On February 1st, we placed another bin in service in a St. Augustine Shores neighborhood. We have another one ready to go but have not found a home for it, yet.

2022 Letter from the Founders

2023 Goals - Capital Campaign

To ensure its long-term viability and to handle the increased throughput of food and household goods, Epic-Cure® seeks to secure grants and/or donations to:

1. **Purchase the Palatka warehouse: \$1,100,000.**
 - a. We have invested \$250,000 in improvements.
 - b. We have an agreed purchase price: \$850,000.
 - c. We need to repave and create adequate parking: \$140,000 (Duval Asphalt).
 - d. Contingency and miscellaneous: \$110,000
2. **Purchase a new 10,550 square foot warehouse in St. Augustine: \$1,998,500.**
 - a. \$170 per square foot: \$1,793,500
 - b. Refrigeration: \$100,000
 - c. Contingency: \$90,000
 - d. Furniture, Fixtures: \$15,000

2022 Letter from the Founders

2023 Goals - Sustain U.®

Start the Sustain U.® cooking classes as a real business, generating revenues that are sufficient to sustain itself and possibly support Epic-Cure's mission. Sustain U.® cooking classes have always been at the heart of our mission to eliminate food insecurity. Teaching valuable life and career skills, fostering self-reliance, and improving nutrition for those most in need are critical goals, and so we target veterans and teen-aged school children in Title-1 schools, two groups that can benefit most as they transition into society and the workplace.

Mission Statement:

For the Public Classes - offered to the public for a fee:

- To teach nutrition and inspire lifelong healthy cooking and eating habits through hands-on cooking classes in a safe and fun environment.
- To create confident, competent young cooks armed with the knowledge to make healthy food choices for life and share this knowledge with others.

For the Volunteer Classes - offered to veterans and school children, free of charge:

- To give students the culinary knowledge and practical skills needed to be career-ready for entry-level culinary-prep positions including sanitation and safety, knife skills, use of equipment, food preparation, and employability skills.

2022 Letter from the Founders

2023 Goals - Some final notes

Securing permanent homes for our operations is mission critical. In an article published in December of 2022, Feeding Northeast Florida (“FNF,” the local chapter of Feeding America) reported that the need for food is now 25% higher than at the height of the Covid-19 Pandemic. This increased need is inflation related. In response, FNF is doubling its warehouse capacity to rescue, purchase, and store food in 2023. We, too, need to be forward thinking to help meet this increasing need.

The food is out there. The more we can rescue and safely store and transport, the more we can do to help people in need while reducing the harmful impact of food waste on the environment.

Build on our new relationships with Amazon and PepsiCo.

Continue to raise awareness about accepting rejected truckloads.

Continue to connect to new sources so we can achieve consistent 1,000,000 pounds per month with a reach goal of 1,500,000 pounds per month.

Continue to build relationships with other non-profits so we not only have more outlets as our sources increase, but so we can help them reduce their program costs, so they have more money to put into their areas of impact.

2021 Letter from the Founders

As always, we know that our growth is purely the result of the generous efforts of our volunteers. At the risk of sounding like a broken record (do we date ourselves?):

We stand on the shoulders of giants!

Sincerely,

Sunny Mulford, Executive Director
Hanna Layton, Director
Ken Mulford, Managing Director



Epic-Cure Inc.®

What We Do and How We Performed in 2022

The Epic-Cure Mission - 4 Pillars

1. Eliminate Food Insecurity

1 in 6 people in America face hunger (USDA)

- Children: 1 in 5
- Blacks and Latinos: 1 in 4

Feeding Northeast Florida estimates that 330,000+ people in our service area are food insecure

We provide rescued food to the food insecure in the most impoverished neighborhoods in Northeast Florida

2. End Food Waste

Between 30% and 40% of all food produced in the U.S. is wasted

Feeding America collected 4.7 billion of 108 billion pounds of food wasted in the US in 2021

- 103.3 billion pounds of food: WASTED!

We are throwing away to solution to food insecurity

- And creating harmful greenhouse gases (methane) as food decomposes in landfills

The Epic-Cure Mission - 4 Pillars

3. Cut Greenhouse Gases

Wasted food ends up in landfills
& emits biogas - primarily
methane - over very long periods
of time

- Methane gas is 10x more potent at trapping energy (warmth) than excess carbon dioxide (CO₂). *(Environmental Defense Fund)*

*Nourish the planet in a time of
concern for the climate*

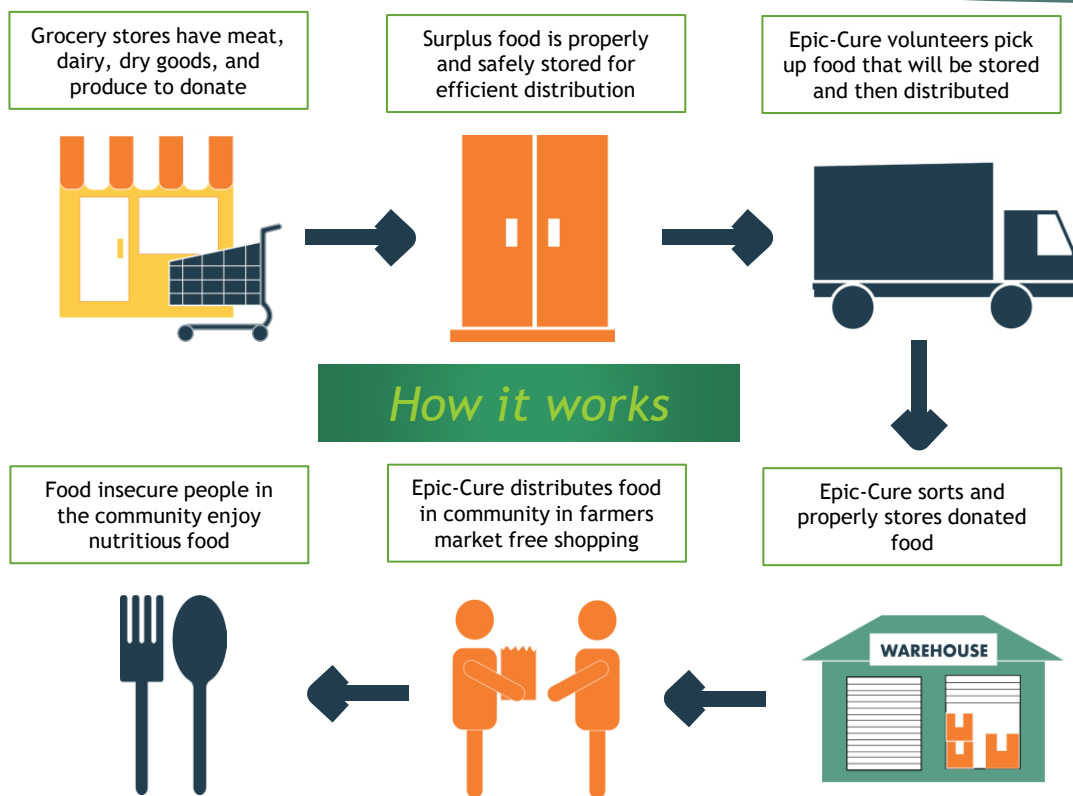
4. Cooking Classes

Nutrition- and skills- based
culinary education for Title 1
school children and veterans.

- Teach nutrition, meal planning, knife skills, and meal preparation
- Provide food for families in poorest neighborhoods
- Provide food skills to children and veterans
- Internships and career skills

Foster self-reliance, self-esteem

Food **is** Available Epic-Cure[®] **is** Making a Difference



Ending Food Insecurity & Waste Creating a Sustainable Environment

Epic-Cure Inc. *501(c)(3) non-profit organization*

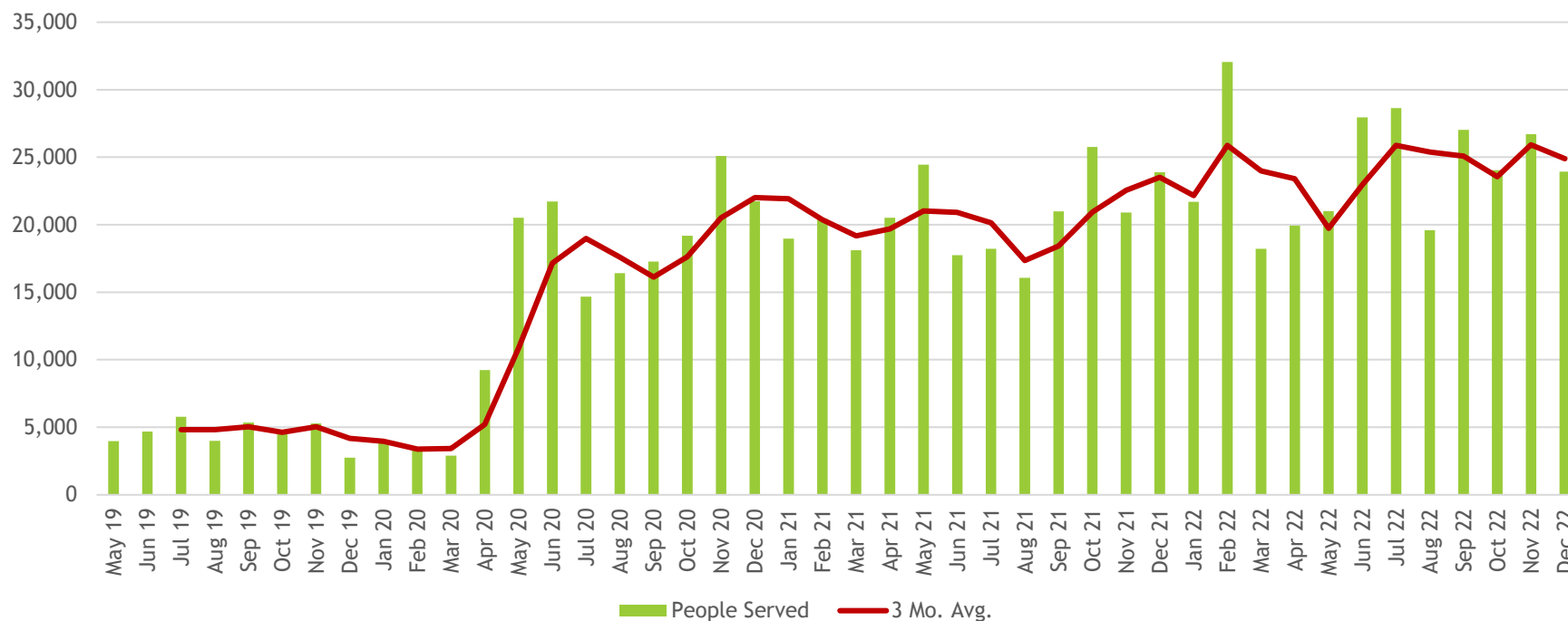
Staffed **100% by VOLUNTEERS** taking urgent, immediate, and continuous action to make a measurable difference in eliminating food waste and feeding the food insecure

In 2022:

- ✓ 5.4 Million lbs. of food rescued & distributed (2,700 tons)
- ✓ Families served more than 79,000 times
- ✓ 2,700 tons of food translates to 2,376 metric tons of avoided CO₂ equivalent greenhouse gas emissions
 - ❖ This is equivalent to 6,155 cars off the road (EPA WARM model estimates)

Fostering a Community of Peace, Respect, and Dignity in the Face of Food Insecurity

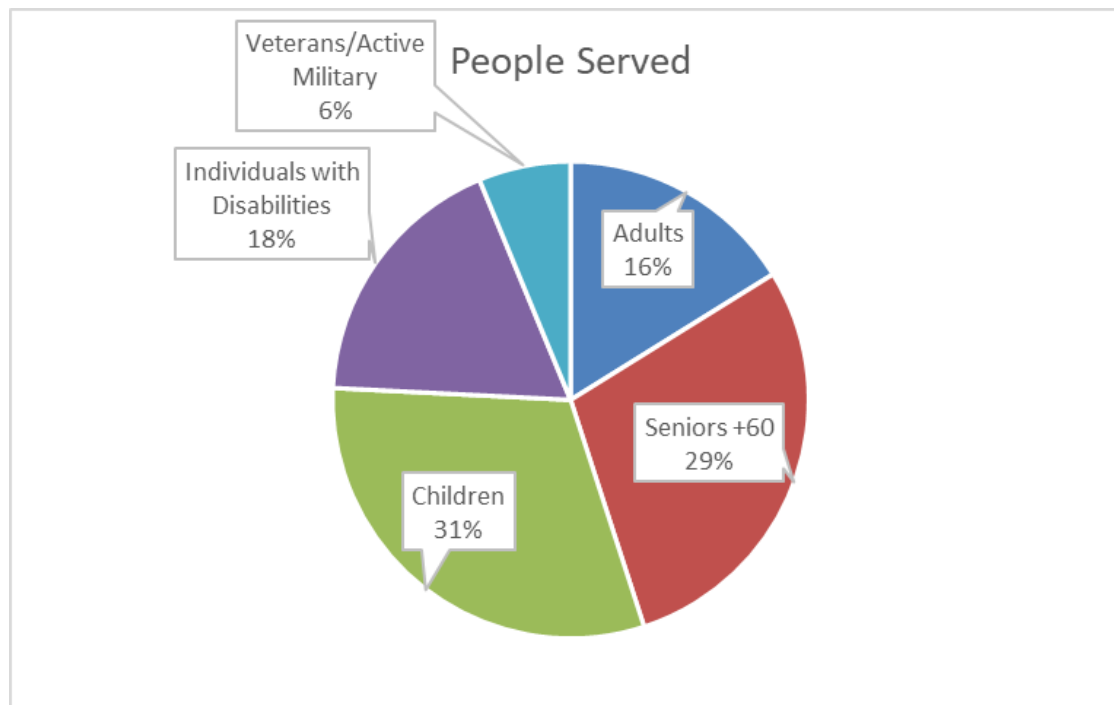
Epic-Cure
Number of Times Families
Were Served Each Month



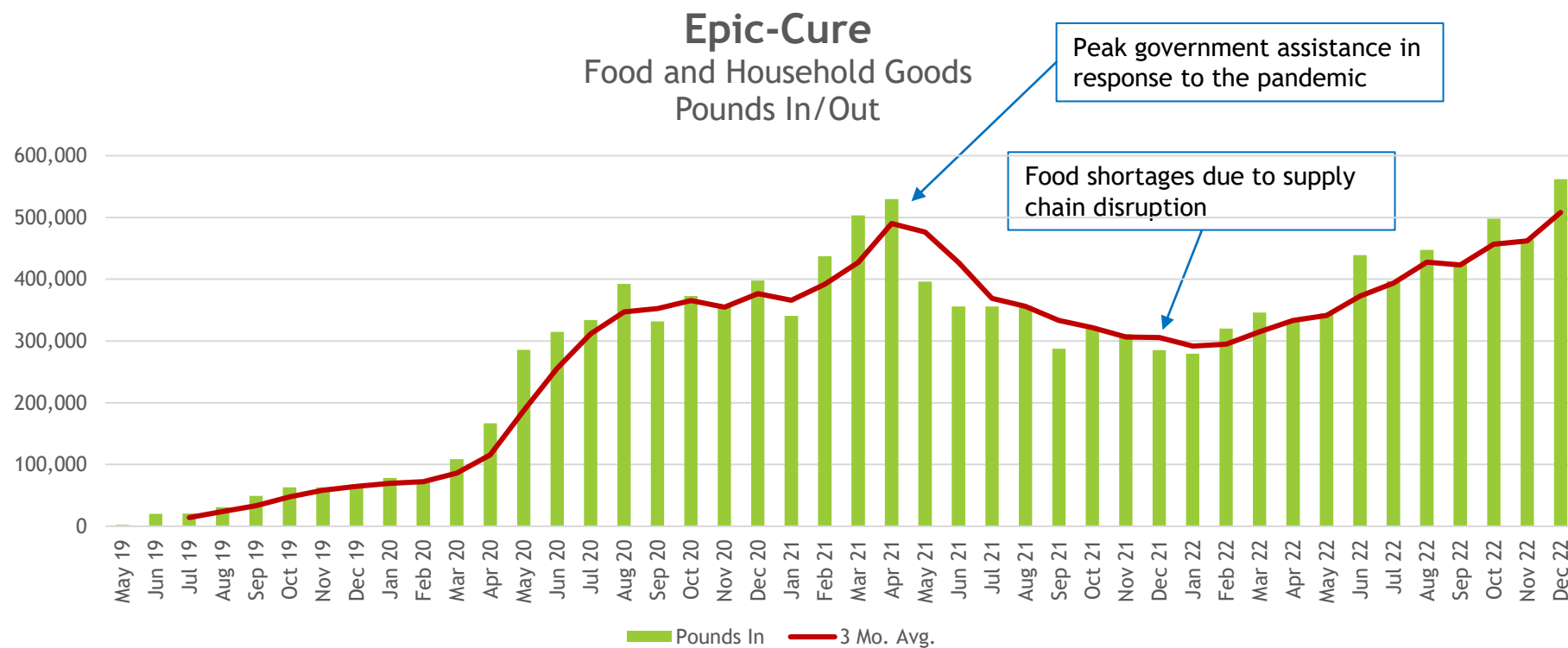
- ✓ By design, Epic-Cure® does not require those served to provide identification
- ✓ Nor do we record information about race, gender, marital status, etc.
- ✓ Religious and political activities are prohibited at Epic-Cure
- ✓ Instead, we foster a community of peace and respect.
- ✓ We actively preserve the dignity of all patrons and volunteers

Fostering a Community of Peace, Respect, and Dignity in the Face of Food Insecurity

Children remain the greatest part of the problem of food insecurity



2020 to 2023: Total Pounds Rescued and Distributed



Excludes FEMA donations in 2022:

October: 11,280
November: 4,290
December: 605,728
Total: 621,298

(in pounds)

Epic-Cure® Donors

Founders' Circle Directors' Circle Leaders' Circle

Founders' Circle

Chubb Group
Beck/Sloan Properties
Greg Boester
Ken & Sunny Mulford
Kevin & Kimberly Leonardi
NFP Company

Directors' Circle

Amy E. Lohman
Christ Episcopal Church
Clay Electric Foundation
Feeding Northeast Florida
Florida Blue Foundation
Gentry Construction
Janet McNabb
Jimmy Jam Community Outreach Inc.
JP Morgan Charitable Giving Fund
Richard Hardy
The Bailey Group

Leaders' Circle

901 The Gate Foundation, Inc.
Anastasia Baptist Church
Andrea Robinson
Bradley Infante
Burkhardt Distributing Co., Inc.
Claude & Erika Rumsey
Craig & Meredith Conroy
Frank Sateriale
Friends of the St. Augustine Amphitheatre
Good Vibes Charitable Fund
Joe & Hulya ODoherty
Lewis Greenwood Foundation
Linda McDonald
Matthew & Karen Fairbairn
MDRT Grant
Nicholas & Charity Roberts
Oak Gentry
Sisters of St. Joseph
The L John & Deborah Arbizzani Charitable Found:



Epic-Cure® Donors

Supporters

Supporters

A.C. Sisco
Adam Weigel
Adam Yarnold
Adrienne Wilson
ADS South
Aggie Trimble
Alberto & Noelle Franco
Alex Rose
Alexandra Blake
Alice Kendall
Alison Schoenberger
Alvah Sewell
Alyssa Thaxton
Amanda Bramer
Amber Napier
Amita Banerjee
Amy Johnston
Andrew Cherna
Andy Ledner
Angela Jacobs
Anita Nelson
Ann Haake
Ann Russell
Anna Mae Vojtech
Anne Russell
Anthony Beshara
ANTHONY GAGLIARDI
Anthony Nash
AR & MJ Ness
Atalia Urena
Barbara Jones
Bartram Trail High School
Beach Rental Network Inc.
Becky Bingham
Ben Bishop
Benevity Community Impact Fund
Betsy Stowe
Bloomin' 4 Good Program
Blue Health Intelligence
Bobbie Crotts
Bonnie Jones
Brenda Handley
Brian & Janette Maydew
Bridgett Vadeboncoeur
Bryan Young
Bunny Hanley
Carol & Michale McCarthy
Carol Deel
Carol Pratt
Carol Saunders
Carolyn Sanossian
Cash Donations
Cathleen Walsh
Cathy Billoni
Cerotzke Properties
Charities Aid Foundation of America
Charles Ross
Chris Couture
Chris Ferrar
Chris Seymour
Christina Ferguson
Christine Doyle
Christine Duncan
Christine Gallagher
Christopher Pondish

Church on the Rock Ministries
Cindy Ann Nixon-Witt
Cindy Vitto
Claire Black
Claire Stine
Coletta Pratt
Collins Stephens
Constance Wicking
CONSTANTIN J TULUMARIS
Craig Dewhurst
Crystal Duckworth
Cynthia & Andrew Witt
Cyrese Moore
Dale Hobson
Dale Wendell
Dan Conroy
Dan Nadler
Dana Winkler
Daniel & Mary Connell
David & Carolyn Williamson
David Goodrum
David Hanscom
David Kelly
Davis Johnson
De Ramel Foundation
Debbie Michels
Deborah Dix
Deborah Stone
Debra Wiles
DeMatters Family
Denise Cantlay
Diane Calhoun
Diane Dodge
Diane Dyal
Dianne Walsh
Diedre Birkmeyer
DM or RL Walls
Don Ausman Foundation Inc.
Don Menefee
Donna Nalley
Dorothy Chiu
Dr. & Mrs. David Loeb
Dr. Tom Baumlín
Ebb & Flow Group LLC
Ed & Linda Carlson
Edward Andrews
Edwin Carlson
Elaine Pivinski
Elizabeth Leary
Emanuele Farnisi
Emily Stark
Emma Baisley
Eric Stampfl
Erica Gibbons
Erin Preston
ESR/TFG
Eugene & Sons Tire & Auto LLC
Eve Brackmann
Evelyn Gosselin
Felicia for AMCD
Frances Kirsch
Frances Tobin
Frاند De Armas
Funkytown Fitness
Gaynelle Parks

Genung's Fish Camp
George & Linda Peroutka
Georgia Ainworth
Gina Gerona
Ginny Strenger
Giselle Thompson
Give Gab
Gloria Jean Lelaidier
Grace Reed
Grace Tirado
Grace United Methodist Church
Grant Cone
Gregory Read
Hanna Layton
Heather Montanye
Helen Butler
Henrik Dahlback
Hermits Cove Community Club, Inc.
Hopeful Handbags Inc.
Howard Crum
Hugh Brache
Hugs Across the County
Ian McAdams
Ichard Keith
Jacksonville Center for Clinical Reserach, Ltd.
Jacqueline Liccardello
Jacquelyn Currier
James Asselta
James Cash
James Malloy
Jamie Irwin
Jamie Lohnes
Jamie Pawelek
Janet Ziegler
Janice J. Long PA
Janice Long
Jean Tallaterro
Jeanne Desmedt
Jeff George
Jeffrey DeSantis
Jennifer Dalton
Jeremie Sherman
Jerome & Rebecca Eker
Jessica Goncalves
Joanne Barnes
Jody Gagliardi
John & Patti Mitrik
John Goetz
John Lazzara
John McGovern
John Petrow
John Sinovic
John Valdes & Associates, Inc.
Jorge Hernandez
Jorge Pascal
Joseph Cowell
Joseph Malandrucco
Judith Burdan
Julie Bentley
Julie Riehl
June Gutterson
Karen Towne
Kari Riddling
Karl and Susan Jaeger
Kat Antony

Katheryn Goodrum Revocable Trust
Kathie Mueller
Kathleen & William Schlegel
Kathleen Bosse Majeski
Kathy Mignerey
Katie Atalian
Kayce Rutledge
Keith DeMatteis
Kelliam Black
Kelly Levy
Kelly Taft
Kenneth & Marcia Cerotzke
Kevin Wagner
Kim & Juan Ordone
Kim Fleischer
Kim MacEwan
Kim Ryan
Kristi Schuler
Kyle Hutchison
Laura Ollier
Laura Russo
Lauren Peterson
Laurie Brent-Schlavone
Le Dream LLC
Leif Burhans
Leonard & Camille Kay
Lesley Keller
Leslie Glenn
Leslie Roland
Lester Comee
Liam Sargent
Linda & Courttnay Simerly
Linda Moore
Linda Preston
Lisa Truncate
Lisa Urban
Lisa Walker
Lomi & Opal LLC
Lori Kurtz-Larkin
M F Sobiecki Jr.
Marcy Frick
Margaret Sue Churchill
Marie Pinkham
Marilyn Booth
Mark & Judith Zoller
Mark Melnick
Mark Nemecek
Martha Nolan
Martin Mulford
Mary & Scott Francis
Mary Beth Kelly
Mary Kellough
Mary Lou Woods
Matt Wong
Maureen & Daniel Winkler
Maurice Baehr
May 5 Silent Auction
Melinda Bergbom
Melissa Marciano
Melissa Miller
Melynda Angioi
Meredith Connell
Meredith Schwarz
Michael & Karen Herrington
Michael Black

Michael Brown
MICHAEL FITZSIMMONS
Michael Gurski
Michele Kozlowski
Molly Salzbrunn
Monica Ortiz-Sanchez
Myrtle Cooley
Network For Good
New Life Church
Nicholas Coverdale
Nick Roberts
Nicole Pangle
Nicole Ryan
Northeast Florida League of Cities, Inc.
Pamela Mirelson
Patricia & Peter Loftis
Patricia High
Patricia Willoughby
Paul & Linda Arvanetes
Paul Coleman
Paypal Misc
Ponte Vedra Plastic Surgery
Randi Schmid
Randy Hudgins
Rebecca Benson
Rebecca Patrick
Rebecca Tatangelo
Renee Gregory
Renee Van Bueren
Richard & Mary Chapman
Richard & Pamela Bartels
Richard Butler
Richard Keith
Richard Siewert
Rita Hubbs
Rita Losco
RJ Natter & Associates
Rob Shugrue
Robert Carmean
Robert Chaney
Robert Emery
Robert Sileo
Robert Silverman
Robert Ziegler
Robin & Stephen Allen
Robin Pesek
Rodeheaver Boys Ranch Inc.
Ronald & Cynthia Dailey
Rosamond Parrish
Rosberg Fozman Rolandelli
Ross Byers
Ruan International
Russell Scott
Sandra Cotton
Sandra Liebson
Sandra Rieder
Sandy Grant
Sandy Lempa
SB Chandor
Schwab Charitable
Scott Beaver
Scott K. Mulford
Scott Schrems
Sean McDermott
Shelly Kozlowski

Sherri Toth
Sheryl Fontana
Shirley Connor
Silvana Wall
Sister Diane Couture
Sonia Lopez
Sooyoung Nemecek
Stephen Foody
Steve & Ellen Conroy
Susan Cardiff-Reed
Susan Jaeger
Susan Moll
Susan Pondish
Suzanne Villa
Sybilla Bergsma
Tammy Grab
Tanya & Stephen Schoenherr
Tara Bautista
Taylor Foody
Teresa Veach
The Christine B. Doyle Trust
Theo Vallas
Theresa Veach
Thomas & Cynthia Moody
Thomas Mahoney
Thomas Morgan
Tom & Darlene Christianson
Tom Panouses
Toula Zotos
Tracie Johnson
Tracy Weistroffer
UKOGF Foundation
Vickie Grecko
Victor Elgort
Vikas Garg
Virtu Americas LLC
Wanda Collins
Weiteng Li
Wendy Lantz
William & Linda Young
William & Susan Phillips
William Fredrickson
William Platt
Youlanda Geary



How You Can Help Us To Help Others

Capital Needs

➤ Palatka Facility Purchase	<u>\$1,100,000</u>
➤ St. Augustine Facility Purchase	<u>\$1,998,500</u>

Operational Needs

➤ Operational Overhead	\$ 24,500/mo.
➤ Administrative Staff	\$ 0/mo.
➤ Composting Program	\$ 50/mo.
➤ Monthly Total:	\$ 24,550/mo.
➤ ANNUALIZED TOTAL:	\$294,600/yr.

Projected Cost to Operate in 2023

Epic-Cure®

\$294,600

*Does not include the in-kind donations of food.
Does not include the Cooking School budget.*

Sustain U.® Cooking School

To Be Determined

*Revenues from cooking classes are expected to offset operating costs, including rent and salaries,
Which we expect to pay to instructors and other cooking school staff.*

2022 Full Year Income Statement

Epic-Cure Inc. Profit and Loss January - December 2022

Income		Expenses	
10-17 Golf Event	\$ 84,350.82	10-17 Golf Expenses	
Amazon Smiles	\$ 197.07	Advertising	\$ 60,997.54
Cash Donations	\$ 1,655.00	Composting Program	\$ 2,005.50
Direct Public Support	\$ 229,430.84	Contract Services	\$ 253.75
Corporate Contributions	\$ 57,500.00	Accounting Fees	\$ -
Total Direct Public Support	<u>\$ 373,133.73</u>	Legal Fees	\$ 6,500.00
EFSP Putnam County	\$ 8,042.00	Outside Contract Services	\$ 11,256.25
EFSP St. Johns 11-1-21	\$ 5,115.00	Total Contract Services	\$ 200.00
Facebook Donations	\$ 2,690.53	Cooking Classes	\$ 81,213.04
Honor Cards	\$ 1,350.00	Veteran Kitchen Set Up	\$ 6,049.90
In Kind Food Donation	\$ -	Veterans Cooking Class	\$ 2,276.91
Maine Event Ticket Sales	\$ (87.08)	Total Cooking Classes	\$ 4,226.10
MDRT Grant for Cooking Classes	\$ 5,000.00	Dumpster Services St. Augustine	\$ 12,552.91
Other Types of Income	\$ 244.53	EFSP Putnam	\$ 4,489.52
Pallet sales	\$ 120.00	EFSP St. Johns	\$ 8,442.00
Sales	\$ 23,615.57	Facilities and Equipment	\$ 9,723.81
Ukraine Runsignup	\$ 12,724.78	Equip Rental and Maintenance	\$ 12,948.95
Ukraine Race Day	\$ 1,170.22	Facilities and Equip Palatka	\$ 2,163.10
Total Ukraine Runsignup	\$ 13,895.00	Maint & Repairs - Palatka	\$ (93.80)
Total Income	<u>\$ 433,119.28</u>	Palatka Warehouse	\$ 6,712.15
		Refrigerated Truck Lease	\$ 75,000.00
		Rent	\$ 39,315.67
		Unit #3 Rent	\$ 40,594.54
		Total Facilities and Equipment	\$ 550.00
		Maine Event Fundraiser Expenses	\$ 199,845.94
		Operations	\$ 4.74
		Dumpster Service	
		Electricity	\$ 1,365.35
		Electricity Hwy 17	\$ 5,547.93
		Unit #2	\$ 10,398.26
		Unit #3	\$ 2,014.17
		Total Electricity	\$ 206.58
		Fundraising Costs	\$ 19,537.03
		10-17 Golf Fundraiser	\$ 4,078.99
		Skins Game Fundraiser Expenses	\$ 43,041.85
		Total Fundraising Costs	\$ 3,398.94
		Internet	\$ 50,519.78
		Office Supplies	\$ 1,932.34
		Pest Control	\$ 2,517.40
		Pest Control - Palatka	\$ 659.60
		Total Pest Control	\$ 2,015.00
		Postage, Mailing Service	\$ 2,674.60
		Printing and Copying	\$ 227.90
		Supplies	\$ 1,172.80
		Supplies Palatka	\$ 4,246.62
		Total Supplies	\$ 3,226.68
		Telephone, Telecommunications	\$ 9,990.70
		Truck Fuel and Maintenance	\$ 947.22
		Website and Email Subscriptions	\$ 32,465.13
		Total Operations	\$ 1,188.20
		Other Types of Expenses	\$ 411,919.67
		Auto Insurance	\$ 3,172.14
		Insurance - Liability, D and O	\$ 11,041.70
		Other Costs	\$ 2,520.13
		Taxes and Licenses	\$ 7,035.43
		Total Other Types of Expenses	\$ 1,069.03
		Ukraine Fundraiser	\$ 24,838.43
		Volunteer Management Software Subscription	\$ 37,372.96
		Total Expenses	<u>\$ 4,000.00</u>
		Net Operating Income	<u>\$ 478,131.06</u>
		Net Income	<u>\$ (45,011.78)</u>



2022 Full Year Balance Sheet

Epic-Cure Inc. Balance Sheet As of December 31, 2022			
	Total		
ASSETS		LIABILITIES AND EQUITY	
Current Assets		Liabilities	
Bank Accounts		Current Liabilities	
Checking (9319)	10,502.62	Other Current Liabilities	
Second fundraiser (8026) - 2	1,174.13	Loan	0.00
		Total Other Current Liabilities	\$ 0.00
Van Fuel and Maintenance Acct	3,341.24	Total Current Liabilities	\$ 0.00
Wells Fargo	51,061.84	Total Liabilities	\$ 0.00
Total Bank Accounts	\$ 66,079.83	Equity	
Accounts Receivable		Unrestricted Net Assets	312,618.24
Accounts Receivable	0.00	Net Income	55,615.98
Total Accounts Receivable	\$ 0.00	Total Equity	\$368,234.22
Other Current Assets		TOTAL LIABILITIES AND EQUITY	\$368,234.22
3 Door Freezer	4,005.00		
40x40 Walk In Freezer	42,615.05		
Commercial Floor Cleaner	9,182.50		
Power Pallet Jack	2,993.00		
Prepaid Insurance	3,335.31		
Refrigerated Van	10,400.00		
Uncategorized Asset	0.00		
Undeposited Funds	2,460.00		
Walk In Freezer St. Augustine	10,459.88		
Total Other Current Assets	\$ 85,450.74		
Total Current Assets	\$ 151,530.57		
Fixed Assets			
Accumulated Depreciation	-42,619.01		
Furniture and Equipment	0.00		
Pallet Floor Jack	2,100.00		
Refrigerated Trailer	7,300.00		
Trademark	3,450.00		
Total Fixed Assets	-\$ 29,769.01		
Other Assets			
26' Refrigerated Truck	70,000.00		
40' Refer Storage Units - 3	18,286.00		
Forklift	8,000.00		
Latter-Day Saints Grant	0.00		
Leasehold Improvement for			
Freezer	73,637.77		
Other Assets	2,758.89		
Palatka Generator/Freezer Grant	11,500.00		
Refrigerated Truck	56,085.00		
Security Deposits Asset	6,205.00		
Total Other Assets	\$ 246,472.66		
TOTAL ASSETS	\$ 368,234.22		

